



Silver Bullet Selling: Six Critical Steps to Opening More Relationships and Closing More Sales

G.A. Bartick, Paul Bartick

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Based on ten years of extensive research and interviews with thousands of top sales performers in a variety of industries, *Silver Bullet Selling* reveals the secrets all great sales professionals have in common. It's not what you say that determines your success in sales; it's how you execute the sales process to create a unique buying experience for customers. This book shows you how to apply the silver bullet selling method to launch your sales through the roof. Read it, and fire away at the competition.

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